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Message Text

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62
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BEWT/TPD/562/MGOODWIN:PCL
APPROVED BY EB/OCA/CM/BEBYRON
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COM/BEWT/USSR/HWHEISS
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EUR/SOV/JTREICHEL
---------- 071545
P 142131Z AUG 75
FM SECSTATE WASHDC
TO AMEMBASSY MOSCOW PRIORITY

UNCLAS STATE 193176

E.O. 11652: N/A
"
TAGS: BEXP, UR

SUBJECT: NON-FERROUS METALLURGY TECHNICAL SALES SEMINAR

(TSS)/EXHIBIT, DEC 1975

REF: A) MOSCOW 11194, B) MOSCOW 10888, C) MOSCOW
10678 D)STATE 173500 E) MOSCOW 8837

1. REFS B AND E, GOODIN/BEWT/TPD CONTACTED AND SENT
SEMINAR INFORMATION TO DENVER EQUIPMENT DIVISION OF JOY
MANUFACTURING JULY 8 AFTER COMPANY EXPRESSED INITIAL INTER-
EST. FOLLOWUP QUERY ON AUGUST 7 ELICITED A NO INTEREST IN
PARTICIPATING RESPONSE. REASON GIVEN WAS THAT COMPANY
IS COMMITTED TO THE LIMIT OF ITS BUDGET AT THIS TIME.

2. REF C, GOODWIN/BEWT/TPD CONTACTED R.R. ALVEY, SENIOR
VICE PRESIDENT, HOLMES AND NARVER, AND SENT SEMINAR/EXHIBIT
INFORMATION TO HIM AUGUST 5. HE EXPRESSED SOME INTEREST
IN PARTICIPATING AND SAID HE WOULD LET US KNOW. BEWT/TPD
NOTIFIED AUGUST 11 BY PAGE, HOLMES AND NARVER, THAT COM-
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PANY IS EXTREMELY INTERESTED AND IS CURRENTLY INVESTIGATING
POSSIBILITY OF PARTICIPATING.

3. REF D, PROJECTED ADVANCE TRIP FOR PLANAGAN IS: A)

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VIENNA, NOV 17-NOV 18; B) PRAGUE, NOV 19-NOV 22; C) WARSAW/KATOWICE, NOV 23-26; D) VIENNA TO MEET PARTICI-

PANTS ARRIVING NOV 29. PLANAGAN WILL NOT ADVANCE TRIP TO MOSCOW PER EARLIER TPD/COMOFF AGREEMENT THAT COMOFF CAN AND WILL HANDLE ALL SEMINAR/EXHIBIT ARRANGEMENTS. PLEASE LET US KNOW IF THIS IS NOT SATISFACTORY.

4. BEWT/TPD REQUESTS EMBASSY MAKE HOTEL RESERVATIONS AS FOLLOWS: ONE TWO BEDROOM SUITE FOR USE BY CHAIRMAN AND COORDINATOR AND SEVEN DOUBLE ROOMS. THIS ARRANGEMENT PROVIDES ONE ROOM PER PARTICIPATING COMPANY. BEWT/TPD AT THIS TIME DOES NOT KNOW NUMBER OF REPRESENTATIVES EACH F FIRM WILL SEND. SCHEDULE PROJECTED A) VIENNA, NOV 29-NOV 30; B) PRAGUE DEC 1-DEC 3; C) WARSAW/KATOWICE DEC 4-DEC 8; MOSCOW, DEC 9-DEC 12/ 13. IS TIME FRAME AGREEABLE TO COMOFF? IS THERE ENOUGH TIME FOR SEMINAR, EXHIBIT AND APPOINTMENTS FOR EACH COMPANY?

5. REF D, RECRUITMENT OF COMPANIES FOR SUBJECT EVENT CONTINUES. AT PRESENT TWO FIRMS ARE PARTICIPATING. FIRMS' NAMES AND PAPER TOPICS FOLLOW: A) GENERAL MILLS - LIQUID ION EXCHANGE (LIX) REAGENT FOR CONTINUOUS LIQUID/LIQUID COPPER EXTRACTION PROCESSING; B) ARTHUR G. MCKEE AND COMPANY, WKE DIVISION - STILL IN PROCESS OF CHOOSING TOPIC.

6. REFS A AND D, BEWT/TPD HAS DECIDED NOT TO DO PLASTICS PRODUCTION EQUIPMENT AND TECHNOLOGY TSS/EXHIBIT IN VIEW OF MOSCOW SITUATION IN FEBRUARY 76. MARCH DATE CONFLICTS WITH OTHER SEMINARS AND A TRADE FAIR, THEREFORE A TSS WILL BE COMBINED WITH MINI-EXHIBIT TENTATIVELY SCHEDULED FOR MOSCOW IN JUNE 76. AS YET THEME IS UNDETERMINED, BEWT/TPD WOULD APPRECIATE COMOFF SUGGESTIONS.
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